Dear Friends,

Below please find the latest issue of *Retirement Times*. Our goal is to provide you with timely and relevant information each month that you can use in running your business.

If we can be of any help or service to you, or if you would like to discuss any parts of this newsletter with us, please feel free to reach out. Thank you as always for your confidence.

Best regards,

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Monthly News and Updates for Retirement Plan Sponsors and Fiduciaries

The Retirement Times is FINRA-reviewed and covers a variety of ERISA-related topics. We also provide a monthly FINRA-reviewed participant memo written in an easy-to-understand manner for your clients to send to their employees.

IN THIS MONTH'S ISSUE

Connection to Future Self Is Key to Retirement Readiness

Research revealed that subjects with a stronger connection to their future selves were more likely to delay gratification and make more prudent financial choices. How can plan sponsors help employees make the connection?

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Beyond the Benchmark: Uncovering Additional Value in RFPs

When conducting three- to five-year live-bids, it can be tempting to hyper-focus on fees. Here are some considerations to keep in mind when assembling — and evaluating — your next RFP.

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SEC Unveils “Swing Pricing” Proposal for Open-End Funds

At a recent conference held by the Investment Company Institute, the SEC proposed the policy of swing pricing to combat the adverse effects of fluctuations in buying/selling activity within the market.

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Participant Corner: Build a Bright Retirement Future

Clear, achievable, and meaningful goals can lay the foundation for success. Vague aspirations may have limited worth without a well-defined plan.

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