



Dear Friends,

Below please find the latest issue of *Retirement Times*. Our goal is to provide you with timely and relevant information each month that you can use in running your business.

If we can be of any help or service to you, or if you would like to discuss any parts of this newsletter with us, please feel free to reach out. Thank you as always for your confidence.

Best regards,

Victor



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IN THIS MONTH'S ISSUE



How to End the Year on a Bright Note

It's time to rethink the language we use to encourage participants to save for retirement and optimize their benefits usage.

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Provider Consolidation in the Retirement Plan Market

Following in the footsteps of many banks and big accounting firms, there's been a growing trend toward consolidation among retirement plan service providers.

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Four Things to Know About Plan Limit Hikes

As plan sponsors begin to think about how to communicate plan limit changes to employees, it's perfect opportunity to educate, demystify, and encourage participation in these plans.

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Participant Corner: 'Tis the Season For Investing

Many of us are worried about what the economy will be doing the next few months and how it will affect our investments.

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