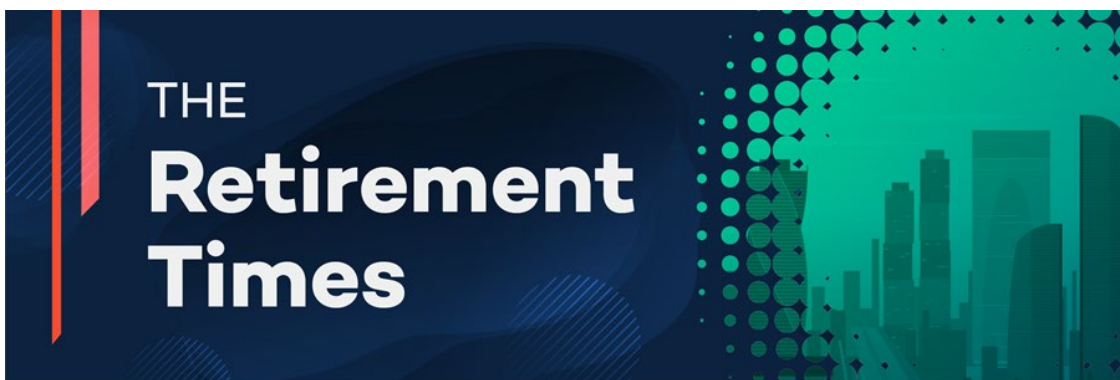




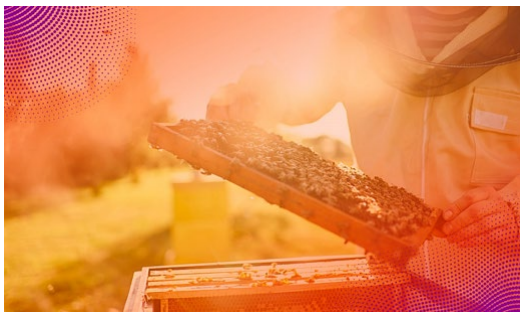
Dear Friends,

Below please find the latest issue of *Retirement Times*. Our goal is to provide you with timely and relevant information each month that you can use in running your business.

If we can be of any help or service to you, or if you would like to discuss any parts of this newsletter with us, please feel free to reach out. Thank you, as always, for your trust and confidence.



#### IN THIS MONTH'S ISSUE



#### **Keeping Retirees in Your Retirement Plan**

Sponsors may anticipate their relationship with participants declining at retirement, but they should carefully weigh the pros and cons of encouraging retirees to remain on board.

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## Helping Employees Pay Down Student Debt

Employers are taking a more proactive approach to investing in their employees by enacting programs that allow workers to direct retirement plan contributions toward paying down their debt.

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## Revenue Sharing Decisions

As a result of the significant rise in revenue sharing litigation it behooves plan fiduciaries to confirm and document the prudence and appropriateness of any revenue sharing arrangement.

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## Participant Corner: Have You Done Your Homework On Retirement?

We hope you've done your homework on retirement because we have a pop quiz for you!

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Best regards,

Victor



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